ADVANCING EXCELLENCE



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ON THE COVER:

UPO's Pro-Education, Pro-Work, and Pro-Community efforts lead to thriving families such as the one on the right. Selene Lara-Hernandez (mother) and Bayron Cruz Silvestre (father) brought their daughter Gloria Lara to our Early Head Start program via the Quality Improvement Network. The parents learned how to advocate for their family through the parent-driven Parent Policy Council, and they helped Gloria blossom with a customized education. With our support, Selene got a job where she is flourishing. Now she's able to give back to the community, which is her passion!



COMMUNITY ACTION



The United Planning Organization (UPO) is one of our nation's 1,000+ Community

Action Agencies (CAAs) dedicated to fighting poverty by helping people become self-sufficient. Established in 1964 during the presidency of Lyndon B. Johnson, CAAs serve 99% of the counties in the nation. UPO has always served as the only CAA for Washington, DC's residents with low incomes, and is one of only 12 agencies to ever win the Agency of Excellence award.

UPO'S COMMUNITY ACTION PROMISE

Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes America a better place to live. We care about the entire community and we are dedicated to helping people help themselves and each other.



OUR IMPACT

58,210 people served across all generations

PRO-WORK

Job Security



customers obtained jobs

PRO-EDUCATION

Largest



Early Head Start provider in DC



\$1.5 million

in college scholarships and awards since 1990

PRO-COMMUNITY

Food Security



133,000+

meals distributed during the pandemic

Financial Security



\$2.37 million

in customer tax refunds secured with UPO's help

Lifting Advocates' Voices



graduates of our Community

our Commur Leadership Academy

VISION

UPO's Washington:
A city of thriving communities
and self-sufficient residents

MISSION

Uniting People with Opportunities

From the President/CEO and Board Chair

What It Takes to Advance Excellence



Andrea Thomas CEO and President



Jeffrey Page, Esq.Board of Directors Chair

How does UPO advance excellence? **Put people first.** We help **people** rise out of poverty, become self-sufficient, and thrive.

To accomplish that, we are **pro-education**, **pro-work**, and **pro-community**. Advancing excellence in these areas requires our staff to **sacrifice**. As the pandemic continued, they persisted in serving directly in the community, throughout the District. Even as they dealt with pandemic challenges in their personal lives, they delivered hot meals and groceries to families in need. They held reading sessions outside in parks instead of inside Early Head Start classrooms. They gave rent support and free tax preparation.

In these ways and so many more, we're **innovating** our way toward greater excellence. With the pandemic driving increased telework and cleanliness in public spaces, we launched new training programs in cybersecurity and environmental sanitation to help people enter these high-demand careers.

We learned how to **pivot in a crisis** and be **forward thinking**, even as we maintained our unmatched 6-decade track record of impact, transparency, and **good stewardship**. Thanks to the community residents who serve as volunteers and board members, we were uniquely well-positioned to identify needs and deploy resources in the most effective ways.

This is why, for yet another year, our funders and donors have trusted us with their money. Because we bring people together to put people first: our customers, our staff, our volunteers, and our supporters.

We put passion into action so our neighbors can transform their lives.

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Groups & Interests

Weaving a Ladder to Excellence

At UPO, we unite people with opportunities. Our programs weave together in a holistic way to form a ladder, enabling people to lift themselves out of poverty and prosper.



OUR PROGRAMS | CARES ACT OUR PROGRAMS | CARES ACT

CARES Act Expands Our Reach

Federal funds from the Coronavirus Aid. Relief. and Economic Security Act (CARES) enabled UPO to expand our programs and our reach to DC residents who earn up to 200% of the federal poverty level. By weaving this funding throughout our programs, we increased the number of families we served and helped them get back on their feet.

HOW THE CARES ACT ADVANCES EXCELLENCE

Rental & Utility Support Ensured housing stability

during the rental crisis.

Career Certifications

Skills development that helped people lift themselves into new careers.

COVID-related Bills

Help with medical bills, baby supplies, summer camp, and burial support.

Quarantine Support

Care packages and food for people quarantining after COVID exposure.

PPE. Food & Personal Care Items

Aid for front-line staff (essential workers) to keep them safe while serving the public.

Mobile Grocery & Household Food Distribution

Weekly drop-offs to people facing hunger.

Employment Support

Expanded job readiness, case management, and employment services for residents in 3 zones with levels of economic insecurity.

Emergency Assistance for UPO's Early Head **Start Families**

For people who were displaced or experiencing homelessness.

Summer Project-based Learning

Enabled community-based organizations to run high-quality summer programs for children.

Youth Book Club

Made reading fun for kids in grades K-5 and supported social-emotional wellness, all online.

Mental Health Counseling

Addressed mental health challenges related to COVID.

Digital Inclusion Project

Provided tablets to support students' distance learning, and to seniors to prevent social isolation.





Sharon Gray-Rush had basic computer skills, but no computer. All she had was her phone, with its tiny screen and glitchy connection.

Then a friend told Sharon about UPO's CARES Laptop Distribution program. She jumped at the chance to finally get her own computer.

"It's been a blessing," she says. "Everything is online now." Her new laptop is bigger than her phone but still small enough to take anywhere. Now she pays bills, does her banking, and buys groceries online the home delivery saves her from carrying heavy bags and activating her arthritis.







SHE CAN STAY IN HER HOME

After 20 years on the job, Ms. A had to take medical leave. Short-term disability wasn't enough to cover her rent and she soon fell behind. Then a neighbor heard about UPO's Homelessness Prevention program on the radio. Ms. A didn't believe it, but fearing eviction, she reached out to UPO.

The result was life-changing. UPO provided back rent to get her back on track.

"There was no pressure [any more]," Ms. A said. "That feeling was wonderful. People are working but they are still behind, and they need to know there is hope." In 2021, UPO supported 231 customers with over \$1,091,000 in rental assistance.



I'M GOING **FORWARD**

UPO opens doors of opportunity so a customer can come charging through, becoming the change agent for their life.

Alexis Scott never had much support for her education yet she hungered to learn more. She sought out our Food Sanitation certification program and quickly graduated with new job skills. Scott loved the kindness of the staff and students: "They took time out to help me and I am very grateful to them."

Earning her certificate changed her mindset. "Once I got into the program...it made me feel good about myself... I can go out there and conquer anything!"

Scott is determined to work in the food industry and is studying for her GED. She is focused! "I'm not going backwards. I'm going forward."

PRO-EDUCATION

Programs Create Opportunity

Our PRO-EDUCATION efforts bring together people of all ages. From nurturing the very young in our Early Head Start centers, to propelling teens toward college and careers; from strengthening the skills of human services professionals, to tapping the love and wisdom of grandparents. We give every student what they need to unlock their full potential.

DC's LARGEST EARLY HEAD START PROVIDER

HOW WE ADVANCE EXCELLENCE

OFFICE OF EARLY LEARNING

UPO is **DC's largest Early Head Start provider** – we operate 17 centers and were chosen by DC to oversee 16 others in the Quality Improvement Network. When the pandemic forced our classes to go virtual, we kept on teaching, helping children achieve school readiness. Our wraparound support for families ranged from crisis intervention to giving laptops to families for classes, plus mental health care, housing and food assistance, job training, post-partum care, 90,000 diapers, and more.





MAKING HIS DREAM COME TRUE

Angelo Brandon was in the prime of his life – at 30 years old, he was a talented artist and painter. He was also a single dad with no job.

He had previous experience in cleaning and janitorial services. But with no one else to watch his 8-month-old son and 2-year-old daughter, he was unable to work. As he struggled to provide for his children, he dreamed of starting his own business instead of working for someone else.

Then Angelo found UPO's Paradise Early Childhood Center. When he enrolled his daughter, the center director talked with him about UPO's CARES Act programs. One caught his attention – a cleaning and sanitation certification course *specifically for entrepreneurs who want to start their own businesses*.

In addition to the course, Angelo and his family received help with rent, utilities, and car repair so he could get himself to class. Plus groceries, clothing, toddler beds, diapers, and a stroller, "so I won't have to be Hercules trying to carry them both," he said.

Next: He'll complete his certification, launch his business, and make his dream come true.

"My daughter learns something new every day and I like that."

Angelo Brandon, a single dad and Workforce Institute trainee
 whose daughter attends UPO's Paradise Early Childhood Center





Our in-house Mental Health Consultant created a "Social Storybook" to help children as they returned to in-person learning. She also helped families and staff deal with trauma.

PUBLIC & PRIVATE FUNDSfor OFFICE OF EARLY LEARNING

	Budget (\$)	Actual (\$)
Personnel	8,060,118	8,154,562
Fringe	1,870,095	1,887,575
Travel	1,700	593
Equipment	25,000	55,255
Supplies	225,020	311,849
Contractual	1,945,693	1,672,255
Other	235,259	280,796
Total Direct	12,362,885	12,362,885
Indirect	1,890,285	1,890,285
TOTAL	\$14,253,170	\$14,253,170

For additional program data, please visit upo.org/PIR

ENGAGING PARENTS

- We engaged families through virtual Parent Cafés, workshops, focus groups, and special sessions for fathers. Attendance doubled compared to previous in-person events, as many new parents joined virtual events. From now on, we will offer both in-person and virtual activities for parents.
- The Parent Policy Council is OEL's guiding voice.
 The council's parents (one from each center and one from the home-based program) share in the decisionmaking for our programs' budget and direction.
- UPO's Board of Directors always includes a Parent Policy Council member.

NURTURING CHILDREN

In 2020-2021, our Early Head Start educators served:

EHS/Federal Base 425 children out of 468 funded enrollment

EHS/Federal Expansion

61 children out of 144
funded enrollment

(99% were categorically or income eligible.)

Average Daily Attendance:

EHS/Federal Base	70%
EHS/Federal Expansion	67.45%

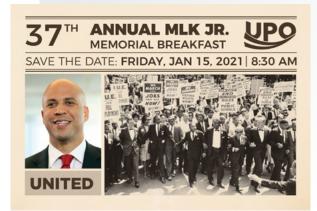
Exams:

- 122 children received medical exams and dental screenings EHS/Base (87)
 EHS Federal Expansion (35)
- 65% of children up-to-date according to EPSDT on scheduled well-baby visits EHS/Base (224) EHS/Federal Expansion (53)
- 65% of enrolled children received medical exams
- 29% of enrolled children received dental screenings

NOTE: In 2020-2021, the pandemic caused a drastic decline in enrollment and the closing of our centers, which meant that activities such as classroom toothbrushing and dental van services were suspended. The result was an interruption of dental and medical care, since many families rely on our centers for access to such healthcare. As our centers reopened, we restored the linkages that families depend on, so 100% of children who returned to the centers met the requirement to be up-to-date on well-baby checks and immunizations.

Programs Create Opportunity





LIFE-CHANGING SCHOLARSHIPS

Each year at our MLK, Jr. Memorial Breakfast, we award Beavers Scholarships to outstanding, community-minded DC students from families with low incomes. Our 37th annual event was online, featuring stories from scholarship recipients and keynote speaker U.S. Senator Cory Booker, who praised UPO as "agents of justice, agents of love. Thank you for making hope blossom and making love spring forth." Thanks to decades of generosity from donors, UPO has invested \$1 million to support 200 scholars who are now scientists, teachers, entrepreneurs, innovators, and leaders.



DIGITAL EQUITY FORUM

Our 3rd annual Equity Forum focused on bridging the digital divide with transformation, equity, and innovation. The discussion on digital equity, a problem the pandemic laid bare, was moderated by Dr. Nicol Turner Lee of The Brookings Institution. Panelists were CEOs Elizabeth Lindsey of Byte Back and Aaron K. Saunders of Clearly Innovative.





Challenges at home and multiple transitions were hard on Justina Poole. A headstrong little girl, she reacted by becoming **stubborn** and argumentative. No one could tell her anything.

That all changed in 7th grade when Justina joined UPO's POWER program. She loved the mix of education and fun, like researching pollution and how to clean up the Anacostia River. Each trip motivated her to think about how to make things better for the Earth, her community, and her own life.

She began to listen when caring staff and inspiring instructors offered guidance on different routes in life. And when the pandemic hit, POWER equipped her with the tools to respond to her mental and emotional state.

The POWER staff watched Justina mature into a young adult who is no longer argumentative, but will fight for what she believes in. She's learned to choose her battles with the end goal in mind. "It's hard to identify a weakness," one staff member says, "as she is constantly turning all of them into strengths."

Justina graduated high school with a 3.5 GPA and 9 scholarships, including UPO's Beavers Scholarship. She's now majoring in social work at Virginia State University.

"I stayed committed because this program felt family-oriented and I knew it would be beneficial to my educational journey."

- Justina Poole, a POWER student

Note: Her mother, who felt the same way, completed our Parenting Journey workshop series which helps improve parenting skills and parent-child relationships

OUR PROGRAMS | PRO-EDUCATION

HOW WE ADVANCE EXCELLENCE

YOUTH SERVICES

Our hands-on, project-based learning approach continued its successful track record:

- Recognized by the Department of Education for best practices in implementing the Social-Emotional Learning (SEL) curriculum.
- 80% of POWER students (2nd cohort) graduated from high school on time and enrolled in college.
- We issued \$200,000 in grants to DC-based nonprofits for expanded summer programming for school-aged youth.



A VALUABLE LIFE LESSON

The little boy wobbled out onto the ice-skating rink. This CREATE field trip was Carl's first time strapping on skates. It was hard. And that was the point. This was a social-emotional learning (SEL) day, designed to nurture the SEL skills of self-confidence, self-motivation, empathy, and teamwork.

Over and over, Carl pushed his blades forward, stumbled, and went down. But he never gave up. As the CREATE staff and the other children urged him on, he pushed through, determined to be the best ice skater he could be that first day.

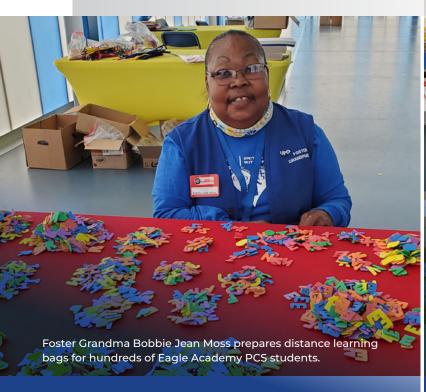
In a difficult situation. Carl and his classmates learned that perseverance, pulling together, and a positive attitude pay off a life lesson that lays the groundwork for future success.

OUR PROGRAMS | PRO-EDUCATION OUR PROGRAMS | PRO-EDUCATION

PRO-EDUCATION

Programs Create Opportunity

FOSTER GRANDPARENTS: A LOVE STORY





HOW WE ADVANCE EXCELLENCE

FOSTER GRANDPARENTS PROGRAM

Since schools were online, we held computer literacy classes to improve the skills of our "Foster Grandparents",

children in literacy, math, motor skills, and social-emotional skills. These caring seniors

volunteered

28,134 hours

FAMILY STRENGTHENING: WHY DO WE TRAIN?

FOR OUR CUSTOMERS,

who benefit when we train human services workers and leaders to improve their inner strength. And our classes help nonprofit organizations who ask us to teach their staff.

FAMILY STRENGTHENING

Participants in our training programs earned a Strengths-Based Leadership Certificate, Strengths-Based Family Worker Credential (SFW) or Foundations of Strengths-Based Practice Credential from Temple University.



Applying the practice

Our courses enable trainees to practice what they've learned and apply it to real work situations.



Fewer quitters

Strengths-based leadership improves employees' engagement. They become more productive and less likely to quit.



Personal growth = **Organizational growth**

Training increases growth and capacity to help customers achieve their long-term goals for self-sufficiency.

senior volunteers who mentor

to nurture

5,073 children.

First: Mask up. Next: Share love and wisdom. Despite COVID restrictions, Foster Grandparents found ways to support children's social-emotional and educational needs during the pandemic.

In Howard University Hospital's neonatal ICU, Foster Grandparents cuddled and fed sick babies. During online classes for Title I schools (where children need the most help), they gave one-on-one attention to students.

UPO's Foster Grandparent Program is the DC chapter of the nationwide AmeriCorps Seniors network. We train seniors who have low incomes, and they get as much as they give when they mentor children. As Foster Grandma Wanda Brookins explained, "They need me and I need them, each and every day."

"I needed this opportunity to be competent with computers, [and I'm combining it] with my major desire to be a part of helping all children establish a stronger foundation."

— Foster Grandpa Keith Greene. We trained Foster Grandparents in computer literacy and distributed laptops so they could help children in virtual classrooms.

being opened wide by what I learned in this class."

"I have continued my journey to keep learning

about myself and my life. That's due to my eyes

- Student who earned a Strengths-Based Family Worker credential

PRO-WORK

Programs Open Doors

As part of our PRO-WORK commitment, the UPO Workforce Institute unites people with opportunities in high-demand careers through vocational training and job placement services. We set our customers on pathways to the middle class.

Entering a field with huge demand! Our most popular 2021 training

TRAINING COURSES FOR NATIONAL CERTIFICATIONS

Building Maintenance Professional Child Development Associate (CDA)

Commercial Driver's License (CDL)

Culinary Arts

Broadband Telecommunications

Electrical Technician

Emergency Medical Technician (EMT)

Hospitality Service Worker

IT Helpdesk & Application Support Specialist, Network +, Security +

Plumbing Technician

CARES Act: Construction Exploration Workshops

Building Careers Academy

(The District's largest construction training facility)

Ready for the real world!

Graduates now learn using the latest training technology thanks to a \$20K investment

Now seeking partnerships to offer HVAC and solar panel installation training

NEW!

56 high school seniors without post-graduation plans explore construction career options and career goal-setting

THE DAY THAT CHANGED HER LIFE

"[My UPO Job Developer] made me feel like there are people who really want to see you succeed in life. He gave me advice. While I was in his office, he made phone calls to different companies [so I could talk with them to] get the job-hunting process started.

His kind and caring words helped me through a very dark space that I was in. Right before I left, he said to me, 'If you apply to at least 10 jobs a day you're going to get a call back from at least one.' That stuck with me. When I went home, I hopped on the computer and started applying to jobs.

And he continued to send me emails with job opportunities.

Last Friday, I was offered 7 different jobs. I decided to go with Medstar. I can't thank [my UPO Job Developer] enough for taking the time to meet with me. That day changed my life."

- Christina Ishmell, a customer on her way to success



Instructor Richard Cochran watches Mikalea

Academy. She graduated with her national

King during her training at UPO's Building Careers

certification in Professional Building Maintenance.

During his 13 years in prison, Edgar F. took classes and earned multiple certificates to keep his mind busy and his hopes alive. "But things change," he explained. "I came home and I didn't know you had to do interviews by phone now."

UPO Job Developer Tyrone Davis was just what Edgar needed – an outspoken DC native with real world experience. "He stayed on me with advice," said Edgar. Tyrone also taught Edgar how to use a cell phone. Together, they worked out a plan and Edgar landed a job as a construction flagger.

When he was ready for more opportunity, Edgar attended a job fair. The lines for electrical and plumbing interviews were hours long, so he visited a room with no one in it but the interviewer.

"What does your company do?" he asked. "Concrete," said the interviewer.

Before Edgar could get away, the interviewer told him that training paid \$38/hour and he could earn \$80,000/year. Edgar jumped at the chance! He was quickly hired by Precision Safe Sidewalks and is now being considered for a promotion.



The City Paper's "Trust Chef Jerald Thomas to Train Cooks to Enter the D.C. Workforce" is a story about his teaching, tenacity, and care for his students.

"This training has opened my eyes to the possibilities to become my own boss. Thank you, Chef Jerald!"

— **Dennis Geddie**, a Culinary Arts student with plans for a food truck

HOW WE ADVANCE EXCELLENCE

OUR PROGRAMS | PRO-WORK

UPO WORKFORCE INSTITUTE

In 2021, we helped **524** customers navigate the road to self-sufficiency by:

- Developing a personalized career plan for success
- Offering vocational training completed by 158 customers
- Placing 298 customers in a job with a future
- Providing wraparound support to keep that job and launch a career

UPO Inspire continued to support UPO's IT trainees by providing \$9,250 in incentive stipends to encourage them as they progressed toward their CompTIA A+ certification.



PRO-COMMUNITY

Programs Transform Lives

We are PRO-COMMUNITY because strong communities make it possible for people to live healthy, productive lives. So our **neighborhood-focused programs** team up to help our customers gain **desirable housing**, **life-changing healthcare**, and financial stability.

AFFORDABLE and DESIRABLE HOMES





PROTECTING HER FAMILY

The worst part about the apartment wasn't the long-needed repairs. It was that the neighborhood gang members knew the daily routines of A.F.'s two teenage daughters. The girls had refused to join the gang. Whenever the girls left the apartment, the boys were waiting for them. They'd threaten the girls with sexual assault.

By the time A.F. came to UPO's Shelter Plus Care program, she was terrified. Her family desperately needed to escape.

Program coordinator Francis Monroe guided A.F. through the process of getting emergency permission to move. Then he helped her find a beautifully-appointed rental home, a former Airbnb in a safe location. The family slipped away without anyone knowing when they left or where they went — and now they live peacefully, without fear.

"We would probably be homeless if it wasn't for UPO.
Don't be ashamed, they will help you and support you.
UPO saved me and my family! It strengthened my soul. It encouraged me to never give up. There are good people willing to help you and they work at UPO."

 Latia Bowden, who lost work and fell behind on her rent while caring for sick family members during the pandemic

HOW WE ADVANCE EXCELLENCE

COMMUNITY REINVESTMENT

We kept 440 families in their homes by eliminating their rental debt and threats of eviction. We held virtual housing workshops, and became DC's official Financial Navigator, a lifeline for people facing financial problems during the pandemic. For DC residents with income of less than \$58,000/vr. our IRS-certified **experts** prepared 1,228 tax returns for free, generating \$2.37 million in refunds — money that went right back into their neighborhoods.

AFFORDABLE HOUSING

Through partnerships with developers, we're helping them to deliver new affordable homes. Our goal: 500 homes in 5 years. And our pioneering ADU DC Initiative (a collaboration with the Coalition for Smarter

Initiative (a collaboration with the Coalition for Smarter Growth) held a workshop for 300 DC residents on how to build an additional home in their backyard or basement — a strategy that boosts intergenerational wealth, enables people to age in place, and adds affordable housing.

PRO-COMMUNITY

Programs Transform Lives

IMPACT ON PEOPLE'S HEALTH



Shelter Hotline

96,267

54,601 help answered

207,984

UP 50% from last year

of people experiencing homelessness: **DOWN 20%**

(As an integral part of the District's Continuum of Care. UPO's Shelter Hotline shared in this success story.)



Comprehensive Treatment Center

Increase in more people telehealth helped

customers

11,379

recovery support (case management)



Permanent Supportive Housing

chronically homeless individuals and families served

customers have moved into their

new homes

formerly homeless customers formerly homeless customer supported by intensive case management services at the new MDL Flats (see page 15)



Electronic Benefits Transfer (EBT)

40.310

customers eligible for the Supplemental Nutrition Assistance Program received EBT cards



HELPING HIM REACH HIS GOALS

Tina Whitlow wrapped a scarf around her neck to ward off the bone-chilling cold. She was a UPO Community Facilitator, talking with neighbors at an MPD Community Pop-Up where District police officers partnered with UPO to deepen connections with the community. Then an officer asked Tina to meet M.L., who was wearing a light jacket and shorts(!). M.L. told Tina he was tired of living on the streets. He wanted a home and a job so he could provide for his 12-year-old daughter, who was now living with her mom.

Tina told him about UPO's nearby Workforce Development Center. where he could choose new outfits from the Clothing Closet. When M.L. walked over, he found warm coats and asked for help getting a job. A UPO Job Developer coached M.L. on his resume and soft skills, then helped him pick out a job interview outfit. Meanwhile, Tina referred M.L. to several housing resources.

Soon, M.L. got a job and moved into an apartment in a transitional house. Now he looks like a new man and he's proud when his daughter runs to greet him. "I couldn't have done it without you," he told Tina.

Tina's still in touch with M.L., whether it's to let him know that CARES Act funding can cover his daughter's Summer Camp tuition, or to bring winter essentials donated by the Washington National Cathedral. She's a resource for as long as he needs her because M.L. is now part of the UPO Family for life.

"Before learning to meditate, my temptation to do drugs was greater. Now I can think things through. I have peace of mind."

- Mark, a Comprehensive Treatment Center customer who is fighting his opioid addiction. He learned new skills through our partnership with the David Lynch Foundation.

HOW WE **ADVANCE EXCELLENCE**

COMMUNITY HEALTH

Shelter Hotline outreach workers served as the eyes and ears of the city, protecting the health of people on the streets; the

Comprehensive Treatment Center helped people with opioid addiction achieve abstinence with a medication-assisted treatment program;

Permanent Supportive Housing provided intensive case management to people transitioning from homelessness; and the **Electronic Benefits Transfer** program ensured that families could put food on the table.

PRO-COMMUNITY

Programs Transform Lives

UPO'S DEEP COMMUNITY ROOTS

HIGHLIGHTS OF ADVOCACY & VOLUNTEERS:

HIGHLIGHTS OF PLACE-BASED STRATEGIES:

- Bridged the digital divide by providing laptops to 100+ seniors, helping them stay connected during the pandemic
- o **Distributed 20,000+ bags**of groceries, thanks to CARES Act
 funding and generous donations
 from the Capital Area Food Bank
 and Martha's Table
- Supported 200+ families who were quarantined due to COVID exposure, via CARES Act funding
- Engaged residents with the Ward 8 Community Economic Development Plan in a bottom-up "For Us By Us" process
- Changed lives through Volunteer Services, Community Empowerment, Neighborhood Improvement, and Camp Play-All-Day in Washington Highlands

- Partnered with United Medical Center to provide COVID vaccines, testing, and personal protective equipment to residents.
- Connected residents with rental support, including our Housing Assistance Program.
- Hosted 114 COVID-safe in-person events that brought neighbors together while raising awareness of UPO's services, providing referrals, and enrolling new customers.
- Recruited 205 residents for volunteering and neighborhood outreach.
- **Engaged** 159 local businesses and community partners to collaborate and provide pandemic support.
- **Acted on** 780 referrals for help, submitted by residents.

HOW WE **ADVANCE EXCELLENCE**

EMPOWERING OUR COMMUNITY

We encouraged staff, volunteers, community members, and partners to engage in civic discourse and efforts that support the well-being of families and communities.

EXPANDING OUTREACH

To reduce the causes and conditions of poverty, we expanded our place-based strategies to include job readiness services and case management in 3 zones with levels of economic insecurity.



OUR PROGRAMS | PRO-COMMUNITY

How do residents become potent advocates for their neighborhood?

By learning to amplify their voices at our COMMUNITY LEADERSHIP ACADEMY.

Our newest

170 graduates

are jumpstarting policy changes and economic development —

seizing their power and making their visions real!

BRINGING BACK JOY

It had been a long pandemic, especially for teenagers. School was a computer screen. Hangouts were shuttered. Work dried up. For high school seniors, it felt even more unfair. **Prom, graduation**—the usual rites of passage were cut back or cancelled.

In Ward 8's Washington Highlands neighborhood, the loss of so many joyful events was particularly cruel. The obstacles to economic growth here include limited public transit, food deserts, and lack of community development. In fact, back in 2014 all that discouraging data from UPO's Community Needs Assessment motivated us to launch the Washington Highlands Community Advancement Network (WHCAN) initiative.

Today WHCAN's place-based strategy provides onsite programming, engagement, and support that's guided by the residents' own insights into what they need. Sometimes those needs are practical, such as jobs. Last June, what they really wanted was a party.

So, collaborating with the community, we held an outdoor COVID-safe Graduation Celebration for Washington Highlands students whose schools couldn't hold one. The community gathered to honor them with photos and gifts, a moon bounce, and a feast prepared by UPO Chef Jerald Thomas.

Thanks to our strong community connections, we sparked a day of joy.

"As a retired senior, it is an honor and a privilege to serve the community. Thank you UPO, for allowing me to serve."

— **Diannie Parmely,** volunteer

For the Graduation Celebration, UPO collaborated with:

- Atlantic Terrace
 Tenant Association
- CURE the Streets
- East of the River Clergy Police Community Partnership
- Far Southeast Family Strengthening Collaborative
- Love More
- Southern Hills Tenant Association
- WinnCompanies

Measurable Outcomes

How advancing excellence improves outcomes

E	Employment	Incor	ne Management		Linkages
1,448	customers received employment services	120	customers received Financial Capability Skills training	237	seniors participated in recreation and socialization activities
380	customers enrolled in vocational skills training	1,848	customers received free VITA, EITC, or Tax Preparation Assistance	174	seniors engaged as volunteers via Foster
214	customers completed vocational skills training		•		Grandparents
	and received certifications		Emergency		hours served by Foster Grandparents
526	customers received job readiness training	96,267	phone calls received and processed by Shelter Hotline	353	volunteers engaged (other
849	customers referred to jobs	207,984	life-sustaining items distributed		than Foster Grandparents) customers were issued
571	customers obtained jobs	112,123	rides provided to customers experiencing homelessness		Electronic Benefit Cards
	Education				Health
900	children between 0-5 served by Early Head Start		Nutrition	180	adults received health education and/or counseling
	<u> </u>	133,542	meals distributed	201	customers treated by
5,073	youth mentored by Foster Grandparents	729	seniors participated in congregate meals	291	the Comprehensive Treatment Center
486	youth engaged through youth programs	2,035	customers benefited from Mobile Grocery Distribution	11,379	counseling sessions to improve quality of life
	Housing	Se	elf-Sufficiency/		
231	customers received housing counseling	Cas	se Management		
	3	224	customers had new case		

1,018 customers received Case Management services

Agency Scorecard

assistance and their threat

of eviction was resolved

CATEGORY	PERFORMANCE	WEIGHT
Organizational Standards	81%	5%
Agency Strategic Plan	67%	5%
Financial Strength	85%	5%
ROMA / Programmatic Outcomes / Customer Self-Sufficiency	90%	70%
Customer / Staff Input	100%	5%
Program and Administrative Monitoring	78%	5%
Capacity Building & Governance	60%	5%

AGENCY SCORE

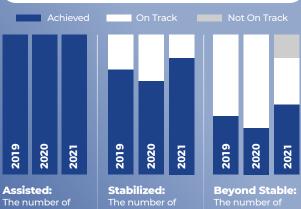
87%

The goal is to attain 85% or more at the end of the fiscal year. Due to COVID19, UPO's operations were severely impacted in fiscal year 2021.



For more information on our innovative scorecard, visit upo.org/scorecard or scan the QR code.

Measuring Agency Results



customers UPO helped compared to the number of customers who

The number of customers now stabilized compared to the number of customers who sought help.

he number of customers achieving or exceeding stability compared to the number of customers who sought help.

Unduplicated Customer Count

2019: **52,430** | 2020: **49,324** | 2021: **58,120**

Financial Statement

for fiscal years ending September 30

(At the time of printing, the 2021 numbers have yet to be audited. When that process is complete, we will update the statement on our website.)

Revenue	2021 (\$)	2020 (\$)
Pass-through Grants and Contributions	18,837,812	14,923,736
Federal Government	8,626,968	8,594,317
DC Government	8,211,390	9,128,442
Private and General	3,768,814	3,513,415
Other Income	126,750	149,119
Fees	48,838	48,365
Total Revenue	39,620,572	36,357,394

Expenses		
Community Services	13,703,772	10,900,370
Early Head Start	6,126,127	6,627,128
Preschool Programs	4,144,540	5,130,829
Special Emphasis	3,383,001	2,499,824
Homeless	3,279,854	3,363,830
Private and General	2,119,999	2,260,350
Other Programs	1,677,552	774,703
Total Program Expenses	34,434,845	31,557,034

Supportive Services		
General and Administrative	4,380,693	4,186,809
TOTAL EXPENSES	38,815,538	35,743,843

Change in Net Assets	805,034	652,943
Net Assets, Beginning of Year	7,513,229	6,860,286
NET ASSETS, END OF YEAR	8,318,263	7,513,229

STRATEGIC GOALS

GOAL #1

Offer pathways to the middle class through economic security programming directed at family strengthening through asset enhancement opportunities

GOAL #2

Create and grow social enterprise opportunities

GOAL #3

Expand portfolio of programs offered regionally

GOAL #4

Develop and implement a coordinated marketing and development approach

GOAL #5

Leverage government funding by 20% with private sector support

GOAL #6

Employ the Baldridge Management Practices of Continuous Improvement

Funding Sources

We are pleased to acknowledge and thank our most generous benefactors who made gifts during FY 2021 between October 1, 2020 and September 30, 2021.

INVESTMENT OF **\$750,000+**

Bainum Family Foundation

INVESTMENTS OF \$50,000 - \$100,000

CareFirst BlueCross BlueShield
TD Charitable Foundation

ion

INVESTMENTS OF **\$2.500-\$4.999**

Al's Twin Air LLC CDW City National Bank Clark Construction Group Comcast NBCUniversal Foulger-Pratt Gallagher Benefit Services Greater Washington Community Foundation

Mayor Muriel Bowser's Martin Luther King Jr. Holiday Commission John Oberdorfer Ricoh USA, Inc. RCM&D Safeway Foundation Stein Mitchell Beato & Missner LLP W. S. Darley & Co. Wells Fargo Bank

INVESTMENTS OF

\$15,000 - \$49,999

Citi Community Development

DC Primary Care Association Metropolitan A.M.E. Church

United Way NCA
Washington Convention and Sports Authority

Washington Nationals Philanthropies - NATS4GOOD Community Response Fund

The Wollenberg Foundation

INVESTMENTS OF \$1,000-\$2,499

INVESTMENTS OF

\$5,000-\$9,999

Buffett Early Childhood Fund

Clark-Winchcole Foundation

Pepco, an Exelon Company T. H. Easter Consulting LLC

The Community Partnership for

Prevention of Homelessness

BB&T (Truist)

JPMorgan Chase

TM Associates, Inc.

United Bank

UPO Inspire

Delta Housing

Achievement Prep
Alignstaffing
American Psychological
Association
ASALH
Erik Boas
Bozzuto Development Company
Jo Raffa Boukhira
Barbara and Randall Bovbjerg
Brookfield Properties Management
Ronald Brown
CFC
DC Housing Authority
DC One Fund

Edgewood Brookland Family

Support Collaborative

Andrew D. & Stefanie Anne Cook Evans Giant Food Global Giving Evelyn Brooks Higginbotham Scott Kratz Dana M. Jones Robert Margolis Gavle Maslow PNC Financial Services Group Dontai Smalls TD Bank Andrea Thomas Wharf District Master Developer LLC William B. & Sallie B. Wallace WINNCO

INVESTMENTS OF **\$500-\$999**

Lafayette Barnes
Kevin Chavous
Citizens Outreach
Fund
Mary Ellen Curtin
Ruth Hamilton
Juan Jara
Hyvron Jean
Kaplan Early Learning
Company
John Kerry
Lakeshore Learning
Materials

Kaufmann Middlemiss Deborah McArthur Jason McDowell Mervyn Myers Daniel Ofori-Addo Tara Plochocki Peter Romer-Friedman Joseph Vaughan Tau Gamma Delta Sorority, Inc.

Lewis Baach

We also thank all the many other donors who made gifts during FY 2021. We are deeply grateful for all our donations no matter the size. Your generosity makes our lifesaving work possible as we guide our neighbors on a path toward financial stability and wellness.

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Donor Spotlight

We thank TD Bank and the TD Charitable Foundation for helping our neighbors RISE.

They share our inclusive vision for the District: "A city of thriving communities and self-sufficient residents." Together, we're helping to support, respect, and improve the quality of life in our city as we enhance its economic vitality.

"TD Bank and the TD Charitable Foundation are able to help create real, impactful change in the communities we serve because we work with trusted community organizations that are intimately aware of the struggles facing our neighbors. UPO is one of those trusted community organizations, and we are proud to support their Housing Assistance Program (HAP). HAP provided emergency rental assistance during the pandemic and continues to provide critical services, like healthcare and job training, that **help families get** back on their feet. Thank you for all you do and we look forward to continuing to work together to help create a more inclusive and sustainable future for all."

 Hugh Allen, Regional President for the Mid-South Metro at TD Bank and Board Member of the TD Charitable Foundation







PROVIDERS & PARTNERS

COMMUNITY PARTNERS

Advocacy for Justice

Each year, we partner with myriad organizations throughout the Washington, DC area to provide the highest-quality programs, all designed to help our customers attain an economically independent life. Thank you for your continued support.

Capital Area Food Bank

and Education Capital Guardina Youth Challenge AFL-CIO Age Friendly DC Capitol Skyline Hotel AimHire Career Gear CareFirst Blue Cross Allied Universal Blue Shield Catholic University America Works of **Event Services** Washington, DC CentroSync American Kidney Fund Cesar Chavez Public American University Charter School Amidon-Bowen Child and Family Services Elementary School Agency Children's AMTRAK Health Project Anacostia Coordinating Children's Hospital - Injury Council Prevention, Burn & Anacostia Economic Winter Safety Development Corporation Children's National Anacostia Holding Company Medical Center - Safe Andrews Federal Credit Union Kids Worldwide Anne Beers Elementary School Chimes DC **APB** Associates Christ Church Assembly at Petworth Christian Tabernacle Child Atlantic Terrace Tenants Development Center Association Clean Team Ebonee Avery-Washington, A Clown 4 U DC Office of the Coalition for Non-Profit Attorney General Housing & Economic Balloon Décor Development (CNHED) Ballou Stav Community Bridges, LLC Bank of America Community Connections Beauvoir, the National Community Tax Aid Cathedral Elementary School Compass DC Bellevue Pharmacy Competitive Innovations Bethesda Baptist Church – DC Congresswoman Eleanor **BHarvey Construction** Holmes Norton Black Coalition Against COVID Convention Center/Feast Bombas of Sharing Bowie State University Court Services and Offender Bravo Zulu Chess Academy Supervision Agency Bread for the City C-Tech Brentwood Recreation Center **CURE the Streets** Bright Beginnings David Lynch Foundation Early Childcare Dawn to Dusk The Brooks Group, LLC DC Community Courts Building Bridges, LLC DC Dept. of Behavioral Health Burroughs Education Campus DC Dept. of Employment Calvary Health Care Services Capital Area Asset DC Dept. of Health Builders (CAAB)

DC Dept. of Housing and Community Development DC Dept. of Human Services DC Dept. of Parks & Recreation DC Dept. of Transportation DC Healthy Families DC Housing Authority DC Hunger Solutions DC Public Library DC Mayors Office DCPS Office of Early Childhood Education DC Rape Crisis Center DC Strong Start DC Students Construction Trades Foundation DC Superior Court DC Sustainable Energy Utility **DCTV** Deeds of Kindness District Health Care Services DOES Project Empowerment **Dress for Success** Drew Elementary School Eagle Academy PCS Early Stages East River Family Strengthening Collaborative Edgewood/Brookland Family Support Collaborative Edgewood Farmers Market Educare of Washington, DC Edward C Mazique PCC - Infant Edward C Mazique PCC - Reeves Edward C Mazique PCC - Tyler House

Edward C. Mazique PCC

Developing Families

El Bethel Baptist Church

E.R. Bacon Development, LLC

Empower DC

Excel Academy

EYL 365 Projects, LLC

Famalay Staffing, LLC

Fairlawn Civic Association

Events DC

Family Medical Counseling Service Far Southeast Family Strengthening Collaborative Father McKenna Center Federal Pest Control 1st CDL Training Center of NOVA First Rock Baptist Church Child The Fisher of Men Ministries Food Corps Fort Lincoln New Town Fort Myer Construction Corporation Foulger-Pratt Friendship Public Charter School - Blow Friendship Public Charter School - Cham Friendship Southeast Elementary School Friendship Technology Preparatory School Friendship Woodridge Elementary School Future Resources Learning Genesis Healthcare, Bradford Oaks Center George Washington University - Milken Institute School of Public Health Georgetown Lombardi Office of Minority Health & Health Disparities Research Giant Food Gonzaga - Omega Men for the Homeless GOODProjects Goodwill Goodwill of Greater Washington Greater DC Diaper Bank Greater Help Ministries Greater Washington Urban League Greenleaf Resident Council H Street Community

Development

Healthy Babies

Health Services for Children Martha's Table Clothing with Special Needs Outfitters Jeanne Mattison, Healthy Families/ Constituent Service Coordinator - Ward 6 Thriving Communities Collaborative Council The Mayor's Office on Olivia Henderson, ANC Returning Citizen Affairs 8D Commissioner MedStar Cancer Research Hendley Elementary School Melwood Higher Development Meiger Health Academy Metropolitan Police Home Depot Department - 5th District House of Ruth - Kidspace Michael's Creative Minds Howard University Miriam's Kitchen National Children's Center Howard University Hospital National Family Howard University Office of Community Engagement Engagement Alliance The HSC Pediatric Center National Kidney Foundation The National Reentry Network Hutchins 360 STEM for Returning Citizens Imagine Public Charter School National Restaurant Industrial Bank Association Neighborhood Legal Services Israel Baptist Church Northeastern Presbyterian James Creek Resident Council Church J.C. Nalle Elementary School NRI-Staffing Jones Memorial United Office, Deputy Mayor for Methodist Church Planning and Economic JPMorgan Chase Development K&L Gates Office of Latino Affairs Kavi Wellness Office of Neighborhood & Ketcham Elementary School Safety Engagement Langdon Elementary School Darlene Oliver, ANC 5C05 Langley Elementary School Commissioner Language Solutions Om Shanti Latin American Youth Center OSSE: 21st Century Living Classrooms Parents with Partners Foundation - National Pavne Elementary School Capital Region Pepco Love & Carrots PIW Ludlow-Taylor PNC Bank Elementary School Potomac Job Corps Center Macv's **Pragmatics** Malcolm X Elementary School Providence Hospital Martha's Table - Commons

PSI Service III Inc R. Emmanuel Bell Consulting Reading Partners - J.C. Nalle Reston Limo Service RIA Properties -Brookland Manor Richard Wright Public Charter School R.I.S.E. Center Rockstar Cutz Roots Public Charter School Samaritan Ministries Safeway, Inc. SE Children's Fund II SNAP/Hunger Solutions SOME (So Others Might Eat) Southern Hills Tenant Association SPACEs In Action Spanish Education **Development Center** St. Elizabeth East Project St. Elizabeth Hospital St. Elizabeth West Campus St. Matthews Lutheran Church Stanton Elementary School Storyline Strategies Suited for Change Sunshine Early Learning Center SW BID Syphax Gardens Resident Council Tel Cort Cooperative Temple University, Harrisburg T Mobile TD Bank Tele Court Coop TM Associates Toastmasters International Transitional Care Center Trinity University

Trinity University Nursing School The Triumph - Community of Hope Turner Elementary School Umbrella Therapeutic Services United Bank United Way of the National Capital Area Unity Health Care University of the District of Columbia (UDC) U.S. Attorney's Office for the District of Columbia Vernon Martin's Salon Wards 7 & 8 DC Prevention Center Ward 8 Community Economic Development Washington Gas Washington National Cathedral The Washington Center Washington Leadership Academy Washington Legal Clinic for the Homeless Waterside Fitness and Swim Club Westlink Career Institute Westminster Presbyterian Church Wheatley Education Campus A Wider Circle Kirsten Williams, ANC 5C06 Commissioner WinnCompanies WMATA Wollenberg Foundation World Central Kitchen WPFW 89.3 FM

CHILD DEVELOPMENT PARTNERS

UPO is an education hub for DC's Quality Improvement Network. We're partnering for excellence with these child development centers across the city.

Bell Teen Parent
Big Mama's
Board of Child Care
Christian Tabernacle
Community Education
House of Ruth
Jubilee JumpStart

Kennedy Institute
Kids Are People Too
Kids Are Us Learning Center
Love and Care

Loving Care
National Children's Center
Sunshine Early Learning

NETWORK OF SERVICE PROVIDERS

Xerox

We rely on effective organizations such as these to help fulfill our mission.

Catholic Charities -Archdiocese of Washington Collaborative Solutions for Communities Community Services Agency, Metro Washington Council. AFL-CIO DC Central Kitchen
Edgewood/Brookland
Family Support
Collaborative
Thrive DC
Vida Senior Centers

Where We Serve





915 Girard Street NE Washington, DC 20017 202-526-2640 Vocational Skills Training



COMPREHENSIVE TREATMENT CENTER

1900 Massachusetts Ave SE Building 13 Washington, DC 20003 202-535-1793 **Substance Abuse Treatment**



H STREET CENTER

645 H Street NE Washington, DC 20002 202-813-3945 | 202-758-2438 Electronic Benefit Transfer (EBT) Processing

EARLY LEARNING NETWORK

EARLY HEAD START · HOME BASE



405 Sheridan Street, NW (WARD 4) | 202-734-0148



Roosevelt Senior High School

4301 13th Street, NW (WARD 4) | 202-939-3609



Luke C. Moore High School

1001 Monroe Street, NE (WARD 5) | 202-671-6313



Edgewood

601 Edgewood Terrace, NE (WARD 5) | 202-529-1582



Marie Reed Elementary School

2195 Champlain Street, NW (WARD 1) | 202-207-3862



Dunbar Senior High School

101 N Street, NW (WARD 5) | 202-724-4407



Azeeze Bates

444 16th Street, NE (WARD 6) | 202-388-7960



Paradise Day Care Center

3513 Jay Street, NE, Suites A & B (WARD 7) | 202-627-2220



H. D. Woodson High School

540 55th Street, NE (WARD 7) | 202-724-8841



C. W. Harris Elementary School

301 53rd Street, SE (WARD 7) | 202-645-5613



Anacostia High School

1601 16th Street, SE (WARD 8) | 202-698-2155



Ketcham Elementary School

1919 15th Street, SE (WARD 8) | 202-610-5872



Frederick Douglass

3240 Stanton Road, SE (WARD 8) | 202-889-2080 Ext. 701



Malcolm X Elementary School

1500 Mississippi Avenue, Se (WARD 8) | 202-617-9787



Eagle Academy Public Charter School

3425 10th Place SE (WARD 8) | 202-238-4632



Ballou Senior High School

3401 4th Street, SE (WARD 8) | 202-645-6689



Atlantic Gardens

4228 4th Street, SE (WARD 8) | 202-758-0339

SERVICE CENTERS



UNITED PLANNING ORGANIZATION

301 Rhode Island Avenue NW Washington, DC 20001 202-238-4600

Early Learning | Shelter Hotline for people experiencing homelessness



ANACOSTIA COMMUNITY SERVICE CENTER

1649 Good Hope Road SE Washington, DC 20020 202-610-5900 202-610-2796 (Youth Services Office)

Youth Services | Foster Grandparents Program Electronic Benefit Transfer (EBT) Processing



RALPH WALDO "PETEY" GREENE COMMUNITY SERVICE CENTER

2907 Martin Luther King, Jr. Ave SE Washington, DC 20032 202-562-3800

Housing Counseling | Job Placement | Volunteer Opportunities | Advocacy & Community Engagement



BENNING ROAD
SERVICE CENTER

3938 Benning Road, NE Washington, DC 20019 202-231-7990

CARES Act Team



A member of UPO's Network of Service Providers

"What I Can Do"

TIME

When you volunteer your Time, you give it a purpose. And it can be fun!

TALENT

Serving others with your unique Talent is balm for your soul.

TREASURE

Your generosity by donating Treasure shows what you value.

TIES

When you connect people using your Ties, giving them inspiration and strategic input from peers, you're expanding your tribe.



Even your smallest deeds have a big effect:

They combine with other deeds to improve the lives of our neighbors — and they make you feel good.

CHAPURE UPO PO PO PO TO learn about volunteering, visit upo.org/volunteer To make a donation, visit upo.org/donate



A MOTHER'S AMBITION

UPO's CARES Act programs help people **turn their passion into action**— and the only cost is their sweat. Look at DC native Lena Coleman, who always knew that education was her calling. At Morgan State University, she earned her BA in Applied Liberal Studies with a concentration in Elementary Education.

Her goal was to become a childcare director, but she did not even have a Child Development Associate (CDA) certification ... and could not afford to pay for the required training and testing. Then, while she was on maternity leave, she learned she was eligible for a CDA training program developed by UPO.

The class began 5 days after she gave birth. Even with a newborn by her side during a pandemic, Lena thrived. She praises her instructor Ms. Tracey Parham (a UPO Family Engagement Specialist) for being endlessly patient and supportive. Lena also recalls that Tracey called her multiple times *after* the training to ensure she was taking the next steps to complete her certification, as well as checking in on her newborn. Lena said, "I just think Ms. Tracey was a blessing in disguise. She was truly amazing."

Now Lena is a certified Child Development Associate and refers friends to UPO. Next, she'll pursue her MA in Education or Business Administration to get closer to her goal.



UPO IS TURNING 60

ON DECEMBER 10, 2022

Get ready for the celebrations!

In 1965, UPO ran one of the first Head Start pilot programs. Now we're DC's largest Early Head Start provider.



301 Rhode Island Avenue, NW Washington, DC 20001 202-238-4600

WWW.UPO.ORG







Earned the National Award for Excellence in Community Action from the Community Action Partnership

CFC # 90524 | DC One Fund Campaign #9881 | United Way NCA #9881

Text **UPODonate** to **41444** to donate